



Design-Build Service

Do you offer design service? If not, why aren't you?



Should you hire a Designer?

You hire a electrician, a plumber, a tile installer, a plasterer. Why not hire a designer to assist in making the initial sale? The advantage of a designer is his/her comprehensive service and knowledge in the area of design, materials and style. While you may know what you want, the designer can tell you whether or not what you want will actually work in your home. A designer can also inform you about new design trends and materials and can offer ideas that you may not have thought of. For the savvy builder, hiring a designer will not only add a new dimension to the clients experience, but could bring additional profits to the builder, never previously realized due to "client allowances" being out-sourced.

Kitchen & Bath Cost vs. Value

Updating and remodeling kitchens and baths will add the most value to your clients home. In some instances, these projects could possibly return more than 100% of the cost if the home is sold within a year. If the home is kept longer, returns should increase, according to Remodeling magazine.

Kitchens & baths are not the only remodeling projects that can increase the value of a home. LI Designs specializes in full interior renovation design including but not limited to; additions, basement finishing, custom built-ins, cabinetry, and light planning.

After 20 years in the kitchen & bath remodeling industry, I have learned that you can please every client. (or at least most of them!) With a strong design and project management background, I am uniquely qualified to assist your client through what could be



Visit www.remodelingmagazine.com for more information on the annual Cost vs. Value report

the biggest financial investment they will make. The New England area remains one of the countries strongest remodeling markets. Designer sales play a tremendous role in this continued growth for the remodeling industry.

Full service adds PROFIT for Remodelers

To be a leader in the design/build remodeling industry depends on making your clients, trade contractors, and of course, your business, successful. Great communication and personalized service are a number one priority. Hiring a design professional can save time and money during the pre-construction phase. Eliminating costly over runs and ambiguous allowances will assure your next referral. With the added value of a new array of product offerings, your profit margins will soar, and your control over scheduling becomes clearly defined in the planning stage.



Are you missing a critical piece of the profit puzzle?



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A dynamic presentation is the key to selling a project. Clients have an emotional response to visuals and LI Designs, LLC provides the latest in computer-generated renderings to capture them.